



**Trustees Annual Conference Work Session
FINAL**

**Thursday, February 20, 2025
8:30 A.M.**

**Hilton Phoenix Tapatio Cliffs Resort
Sunset AB Meeting Room 11111 North 7th Street
Phoenix, Arizona 85020**

The following Trustees were present and a quorum was met:

Ryan Patterson, Chairperson	Apache County
James Menlove, Treasurer	Gila County
Dustin Welker	Graham County
Derek Rapier	Greenlee County
Stephanie McDowell	La Paz County
Jesus Valdez	Santa Cruz County

The following Alternate Trustees were present:

Stephanie McCarthy	Apache County
Rick Husk	Gila County
Cindy Norris-Blake	Graham County
Austin Adams	Greenlee County
Megan Spielman, Vice-Chairperson	La Paz County

The following Vendors were present:

Krista Keller	AmeriBen
Kelly Schoonmaker	AmeriBen
Lindsay Barrett	American Health Group
Jennifer Huppenthal	American Health Group
Lynn Harris	Ameritas
Mike Groeger	Blue Cross Blue Shield of Arizona
Rachele Martin	Blue Cross Blue Shield of Arizona
Ryan Olson	Cheiron
Michael Reich	Cheiron
John Hatz	Gallagher
Tori Hudson	Gallagher
Stephanie Moore	Gallagher
Megan Stavros	Gallagher
Amanda Weaver	Gallagher
Michael Hensley	Jones, Skelton, and Hochuli
Bryan Espinoza	Navitus
Lisa Thompson	Navitus
Bill Ochs	Ochs, Inc.
Will White	Ochs, Inc.
Stacey Bullock	PlanSource

The following Guests were present:

Penny Adams	County Supervisors Association
Sherry Grice	Gila County

1. Call to Order

The meeting was called to order at 8:36 A.M. by Ryan Patterson, Chairperson.

2. Opening Remarks and Introductions

Ryan Patterson, Trust Chairperson and Stephanie Moore, Gallagher began the meeting by thanking everyone for coming. All Trustees and vendors introduced themselves.

3. Medical Claims Review

Krista Keller with AmeriBen reviewed the Trust's Medical claims experience from July 01, 2023 – June 30, 2024.

4. Medical Network Discount and Utilization Overview

Mike Groeger & Rachele Martin, BCBSAZ, provided an overview of discount savings, rate guarantees, and service enhancements for the period of December 01, 2023-November 30, 2024.

5. Prescription Drug Utilization Review

Bryan Espinoza and Lisa Thompson with Navitus discussed with Trustees how the Prescription Plan ran from January 01, 2024 – September 30, 2024 and rebates received.

6. Medical Management Overview

Jennifer Huppenthal, American Health Group, provided an update on Utilization Review and Case Management Services from January 01, 2024 – December 31, 2024

7. Dental & Vision Claims Overview

Lynn Harris with Ameritas reviewed the Dental and Vision Plan Utilization and also provided an overview adding the EyeMed Network and the Dental Fusion Plan from July 01, 2024 – December 31, 2024.

8. Aetna Voluntary Benefits Overview

Megan Stavros, Gallagher Voluntary Benefits Consultant, discussed the enrollment and utilization of the Accident, Critical Illness and Hospital Indemnity Plans from July 01, 2024 – December 31, 2024.

9. Basic Life/Additional Death & Dismemberment and Voluntary Term Life (VTL) Overview

Bill Ochs with Ochs Inc. provided an overview of the Employer Basic Life and Voluntary Term Life for the 2023-2024 Plan Year. Bill also discussed with Trustees a 3-year rate guarantee with no increase to current rates.

10. Recommended Claim Funding Rates for the 2025-2026 Plan Year

Michael Reich and Ryan Olson with Cheiron, explained to Trustees how the claim funding amounts were formulated for the upcoming Plan Year and what was driving the increase. Michael and Ryan presented Cheiron's recommended funding factors for the 2025-2026 Plan Year.

11. 2025-2026 Renewal Discussion & Benefit Building Trustee Budget Workshop/Discussion

Stephanie Moore and Amanda Weaver from Gallagher and Michael Reich and Ryan Olson from Cheiron reviewed rate impacts and the pricing of benefit options. Trustees discussed percentage increase and benefit change options to be decided upon at the Trust meeting scheduled for the following morning.

12. Adjournment

The meeting was adjourned at 2:58 p.m.

Respectfully Submitted,

Amanda Weaver, Gallagher
Recording Secretary